

Media statement

24 January 2020

Nutrien Ag Solutions to focus on producers first and foremost

Nutrien Ag Solutions is divesting its live export business – known in the industry as “Landmark International” – as it focuses on supporting Australian livestock producers with unrivalled livestock marketing and service.

The business, which is a leader in the live export industry, has been bought by the Winten Group with the support and continued involvement of current management. The Winten Group is owned by the Rothwell family who have extensive and long-term investments in Australian agriculture.

Nutrien Ag Solutions Managing Director Rob Clayton said Nutrien Ag Solutions was fully committed to supporting the livestock industry and growers, finding the best markets for livestock both locally and internationally.

“Landmark International is a successful operation, reflecting best practice in the live export industry and we are proud to have maintained such a high standard,” said Mr Clayton.

“I am extremely pleased Andy Ingle and his team who have shepherded this business to such success to date will now lead it independently. It is a great outcome for Australian livestock producers.”

Mr Clayton said during what is a very difficult time for Australian agriculture, “the time is right for Nutrien Ag Solutions to focus on what it does best, working closely with our clients to identify the best markets for their livestock.”

He said Nutrien Ag Solutions is fully supportive of the live export industry which has been and will continue to be an important market for many of clients.

“While Nutrien Ag Solutions will not own the Landmark International business going forward, live export will remain a key channel for our livestock agents across the country as they seek out markets for their client’s livestock.”

He assured clients that existing contracts would be completed.

“As always, our relationships with our livestock clients and ongoing support of the Australian livestock industry remain paramount.”

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